

# RANDY ALBERT

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## CHIEF EXECUTIVE OFFICER, PRESIDENT & OPERATIONS EXPERT

Highly accomplished operations executive with 37+ years of success within oil & gas and energy. Leverages extensive experience in facilitating organizational reforms by introducing operational improvements, aligning professional teams toward strategic goals, and guiding M&A's between both private and public companies. Successfully developed and grew numerous units within a Fortune 500 business, transforming the company's long-term scope and practices. Areas of expertise include strategic planning, project management, operations management, joint ventures, contract negotiation, and energy production.

### CAREER TRACK

#### **President/CEO, SHALE ADVISORY GROUP, LLC.** 2013 to Present

- Opened consulting firm focused on emerging shale plays around the world for the oil & gas sector; providing advisory with business analysis and management, operations, contract negotiations, corporate governance, M&A, and pipelines.

#### **COO, CONSOL ENERGY** 2010 to 2013

- Grew gas production 500% over three-year period in the Marcellus Shale from 7 MMCFD to 285 MMCFD.
- Led the acquisition of Dominion Resources and the joint ventures with Conoco, Noble Energy and Hess among others.
- Provides visionary and strategic executive leadership to the organization.
- Develops operational business processes aligned with strategic business planning.
- Interacts with investors and maintains positive investor relations.
- Directs business investment and cash management risks to facilitate growth.
- Manages full P&L as well as the company's financial goals, objectives, and budgets; ensures all commercial programs are feasible within budgets and delivery targets.

#### **Senior VP, CNX GAS** 2007 to 2010

- Structured and managed numerous emerging business units; built units operationally from the ground up.
- Acquired new properties; spearheaded initiation of new drilling ventures.
- Developed and executed strategic plans in coordination with executive team.
- Provided visionary and strategic executive leadership to the organization.
- Managed P&L, operational improvement initiatives, and institutional projects.
- Oversaw processes and performance reports, data, and analysis.
- Reviewed costs, operations, and forecast data to progress toward institutional objectives.

#### **VP of Operations, CNX GAS** 2006 to 2007

- Developed and executed strategic plans in coordination with executive team.
- Provided visionary and strategic executive leadership to the organization.
- Oversaw operational improvement initiatives; managed institutional projects.
- Managed P&L, processes and performance reports, data, and analysis.
- Reviewed costs, operations, and forecast data to progress toward institutional objectives.

#### **General Manager, CONSOL ENERGY** 1999 to 2006

- Responsible for costs, operations, and forecast data to progress toward institutional objectives.
- Confers with executive team to execute strategic plans and meet organizational goals.
- Provided visionary and strategic executive leadership to the organization.
- Oversaw operational improvement initiatives; managed institutional projects.
- Managed P&L, processes and performance reports, data, and analysis.

#### **Project Manager, POCAHONTAS GAS PARTNERSHIP** 1990 to 1998

- Ensured the timely completion of all projects; maintained project budget.
- Oversaw compliance as well as resource availability and allocation.
- Developed and implemented project plans, objectives, and strategies; tracking progress and adjusting as needed.
- Reported on project outcomes and success; analyzed data to improve future project implementation.

### EDUCATION

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY  
B.S., MINING AND MINERAL ENGINEERING, 1980